agenda

Introductions

Public Comment

Business Equity

- Policy Overview
- Data
- Current Efforts
- Feedback

Bond Execution Plan

Committee Discussion

business equity overview

Policy - 8.50.095-P

On July 16, 2012 the PPS Board of Education adopted the Equity in Public Purchasing and Contracting Policy.

The EPPC Policy has three primary goals:



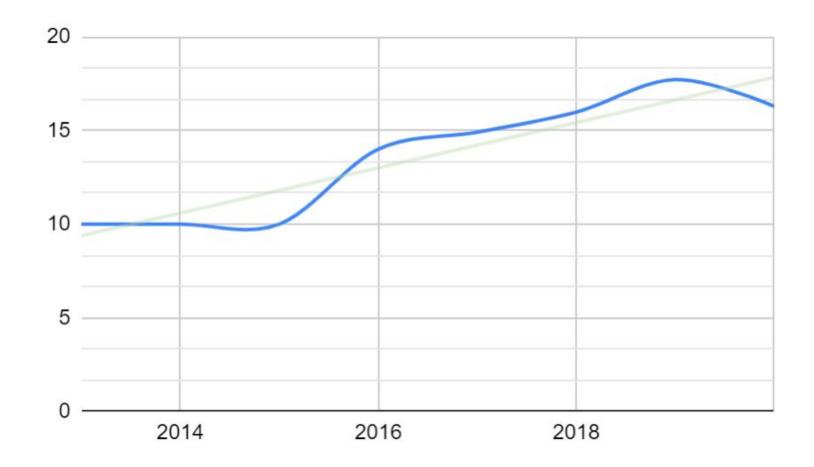
- Business Equity: Provide greater professional, supplier, construction, and personal service opportunities to minority-owned businesses, women-owned businesses, service-disabled veteran-owned businesses, and emerging small businesses.
- Workforce Equity: Increase the numbers of women and minorities in the construction trades through apprenticeship opportunities on District construction contracts.
- Career Learning Equity: Leverage our public contracting activity to expand the number of young people of color and young women participating in a wide variety of career learning programs.

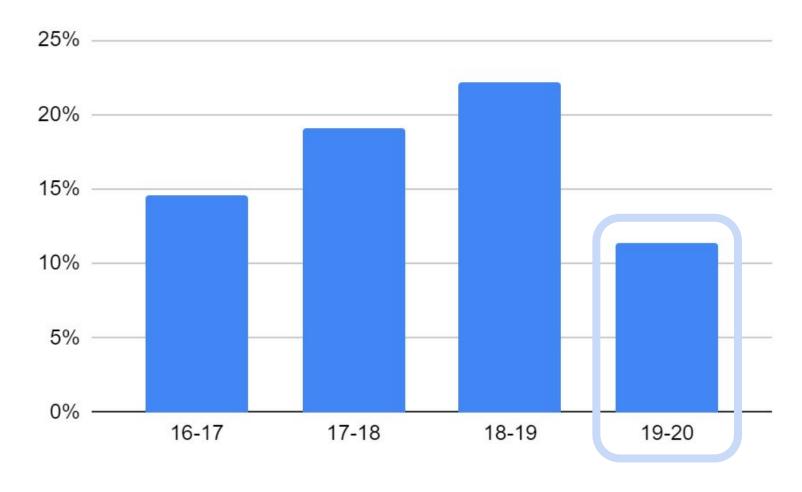
business equity overview

Business Equity Administrative Directive - 8.50.096-AD

An aspirational goal of 18% for the participation of Minority-Owned Businesses (MBE), Women-Owned Businesses (WBE), Emerging Small Businesses (ESB), and/or ServiceDisabled Veteran Businesses (SDV) ("Certified Businesses")* in construction, architecture, engineering, and related services.

- This means that we want to see 18% or more of our construction, architecture, and engineering dollars going to Certified Businesses, whether they are prime contractors or subcontractors.
- Data based on invoices paid to date (B2G software).
- Annual Reporting FY 2019-20 Equity in Public Purchasing and Contracting Update





business equity data

A notable bright spot

- direct appointments
 - o staff has the most ability to influence contractor award
 - No Competition (direct negotiation, emergency, or exempt)
 - o 37% since 2016

A noted challenge

- "hard bid" contract awards
 - staff has the <u>least ability</u> to influence contractor award
 - lowest responsive, responsible contractor is awarded

business equity

Purchasing & Contracting

- Equity in Contracting Advisory
 Committee
- Trade shows, open houses, OAME
- Minority contracting publications advertisements
- Verify inclusion of business equity criteria in RFPs
- Verify that PMs seek quotes from at least one certified firm in each quote process

OSM

- Proposal Criteria
- Direct Appointments
- BAC focus
- Performance Audit Focus

current efforts

Contractor

- Outreach events
- Participation in trade shows, open houses, OAME
- Partnerships & Joint Ventures
- Bid packages (smaller; targeted)
- RFP and Best Value selection
- Mentorship and education

business equity current efforts

Equity in Contracting Advisory Committee

The Equity in Contracting Advisory Committee was established in 2015 and meets quarterly. Its members include minority-owned, women-owned, and emerging small business owners and advocates as well as PPS staff. The mission of the Advisory Committee is to provide a forum for the discussion of small business challenges and opportunities in contracting with PPS. The Advisory Committee identifies contracting barriers and makes recommendations to increase contracting equity District-wide.

Mark Matthews - Pacificmark Construction

- General Contractor
- Lincoln High School Modernization

business equity feedback

Committee discussion.

If the capital bond passes on Nov 3, staff will:

- Finalize the **2020 Bond Execution Plan**
- Stand up the financial systems to manage all projects and funds
- Recruit, hire and train staff to carry out the work

If the capital bond passes on Nov 3, staff will

- Finalize the 2020 Bond Execution Plan
 - In brief, the 2020 Bond Execution Plan outlines the scope, schedule, financial conditions of the bond measure and the actions necessary to complete the work.
 - Draft Plan outline:
 - 2020 Bond Scope of Work Summary
 - Board & Community Engagement and Oversight
 - Project Management Office
 - Project Framework and Schedules
 - Project Selection and Prioritization
 - Internal Stakeholder Engagement
 - Procurement Strategy
 - Etc
 - Staff anticipates presenting the Plan to the SIBC in December

Each scope of work has its own sequence of events:

- Assessment & Engagement & Prioritization
- Planning & Design
- Implementation

		2021									2022											
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MECHANICAL																						
IDENTIFY LOWEST PERFORMING SYSTEMS																						
CONTRACT MASTER"HVAC ENGINEERING																						
ASSESS SYSTEMS																						
ID CRITERIA FOR SCHOOL PRIORITIZATION																						
APPLY PRIORITIZATION TO SCHOOLS																						
SIBC - SCOPE REVIEW																						
DESIGN / PERMIT / PROCURE CONTRACTOR																١,						
BEGIN CONSTRUCTION																						
INITIAL WORK																						

Questions?

committee discussion

Appointment of new BAC members and chair

- BAC new member and chair application form now live on the website https://www.pps.net/Page/464
- SIBC Dec 10: new member and chair discussion

Process to restructure BAC reporting materials

- Goal: align materials with BAC charter and deliverables
- Process:
 - November & December
 - Draft sample update materials
 - December & January
 - Welcome new BAC members/chair
 - Review & finalize updated materials

adjourn